



Information acquisition and market efficiency

Noisy information

- ▶ In order for prices to reflect available information, investors need to obtain such information
- ▶ This information needs then to be included into the asset price
- ▶ Information is generally not perfect, but will be subject to errors, called noise

Knowledge with information

- ▶ Information on the asset value consists of a signal, which is subject to noise
- ▶ $V = s + \varepsilon$
- ▶ The noise is unbiased and has a variance
- ▶ $E[\varepsilon] = 0, \text{Var}[\varepsilon] = \sigma_\varepsilon^2$
- ▶ Informed investors infer the asset value to be the signal, but this has some uncertainty due to the noise
- ⇒ $E[V|s] = s, \text{Var}[V|s] = \sigma_\varepsilon^2$
- ▶ Uninformed investors only know the average asset value and face larger uncertainty
- ▶ $E[s] = E[V] = V^*, \text{Var}[V] = \sigma_V^2 = \sigma_s^2 + \sigma_\varepsilon^2$

Demand by informed investors

- ▶ The profits an investor makes is the difference between the inferred value and price paid for each unit
- ▶ Risk averse investors dislike the risks arising from these profits, measured by its variance
- ▶ $U_I = (\mathbf{E}[V|s] - P) Q_I - \frac{1}{2} z Q_I^2 \text{Var}[V - P|s]$
- ▶ The optimal investment is then given if $\frac{\partial U_I}{\partial Q_I} = 0$

$$\Rightarrow Q_I = \frac{\mathbf{E}[V|s] - P}{z \text{Var}[V|s]}$$

$$\Rightarrow U_I = \frac{(s - P)^2}{2z\sigma_\varepsilon^2}$$

Acquiring information in an efficient market

- ▶ Acquiring information is costly and the decision to acquire information is made before receiving it
- ▶ Information will only be acquired if this is profitable
- ▶ $E[U_I] = E\left[\frac{(s-P)^2}{2z\sigma_\varepsilon^2}\right] - C \geq 0$
- ▶ If prices are efficient and reflect all available information, we have $P = s$
- ⇒ $E[U_I] = -C < 0$
- ⇒ Information acquisition is not profitable if markets are efficient

Demand by uninformed investors

- ▶ The profits an investor makes is the difference between the inferred value and price paid for each unit
- ▶ Risk averse investors dislike the risks arising from these profits, measured by its variance
- ▶ $U_U = (E[V] - P) Q_U - \frac{1}{2} z Q_U^2 \text{Var}[V - P]$
- ▶ The optimal investment is then given if $\frac{\partial U_U}{\partial Q_U} = 0$

$$\Rightarrow Q_U = \frac{E[V] - P}{z \text{Var}[V]}$$

$$\Rightarrow U_U = \frac{(V^* - P)^2}{2z\sigma_V^2}$$

Becoming informed

- ▶ We have $E[(s - P)^2] = (V^* - P)^2 + \sigma_s^2$
- ▶ It is more profitable becoming informed if $E[U_I] \geq U_U$
- ⇒ $C \leq \frac{(V^* - P)^2 \sigma_S^2}{2z\sigma_\varepsilon^2 \sigma_V^2}$
- ▶ If information costs are sufficiently low, then investors prefer becoming informed

Equilibrium information acquisition

- ▶ If information costs are low, it is profitable to become informed
- ▶ If markets are efficient, informed investors cannot recover their information costs
- ⇒ Becoming informed is not profitable
- ▶ Without informed investors, markets cannot reveal information
- ⇒ If information is costly, markets cannot be fully efficient

Summary

- ▶ If markets are efficient, informed investors cannot make any trading profits
 - ▶ This prevents investors from recovering any information costs, and they will not acquire any information
 - ▶ In the absence of information, markets cannot be efficient
- ⇒ Fully efficient markets cannot exist



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